



Identifying Internal and External Networks

INTERNAL NETWORK

1. Write down (on sticky) as the names of the co-workers/partners/church members etc. who you feel might be interested in discussing and sharing. (put your initials in the corner)
 - a. Place them on the butcher paper on the wall.
 - i. Are there any duplicates?
 - ii. Is there a way to group those you have? (Civic club, committees, or Sunday school class, etc.?)

EXTERNAL NETWORK

2. Now write down the names of people you know in the community that don't work in the organization, partner in the coalition or doesn't attend the church? (put your initials in the corner),
 - a. Place them on the butcher paper on the wall.
 - i. Are there any duplicates?
 - ii. Is there a way to group those individuals you have? (sector they represent, occupation or strength of relationship?)